2018 Q3 REVENUE

24 October 2018

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CFO and member of the
Executive Committee

DISCLAIMER

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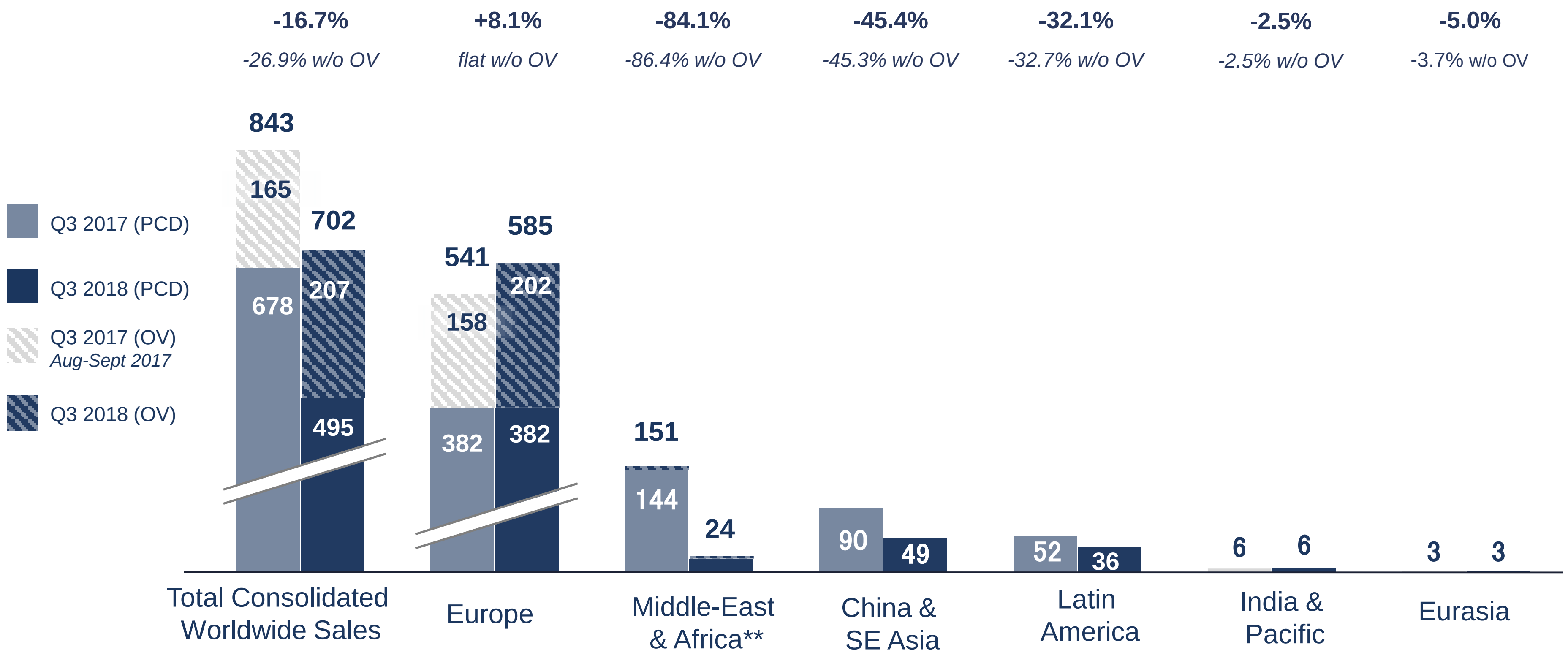
This presentation may contain forward-looking statements. Such forward-looking statements do not constitute forecasts regarding the Company's results or any other performance indicator, but rather trends or targets, as the case may be. These statements are by their nature subject to risks and uncertainties as described in the registration document filed with the French *Autorité des Marchés Financiers* (AMF). These statements do not reflect future performance of the Company, which may materially differ.

The Company does not undertake to provide updates of these statements.

More comprehensive information about Groupe PSA may be obtained on the Group website (www.groupe-psa.com), under Regulated Information.

***+8.1%** EUROPEAN SALES, IMPACT OF IRAN WIND-DOWN*

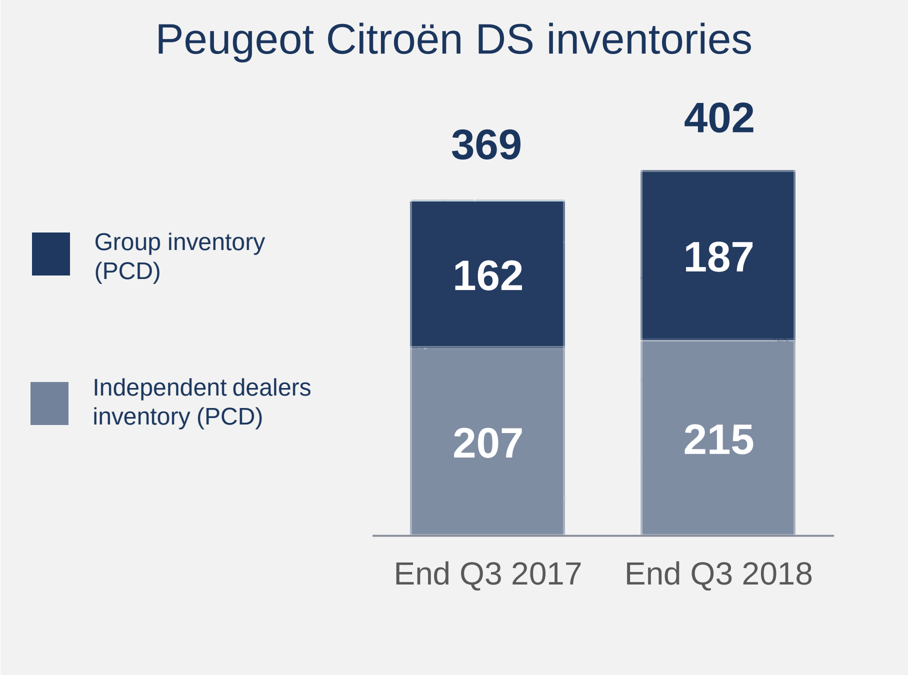
*In thousands units**

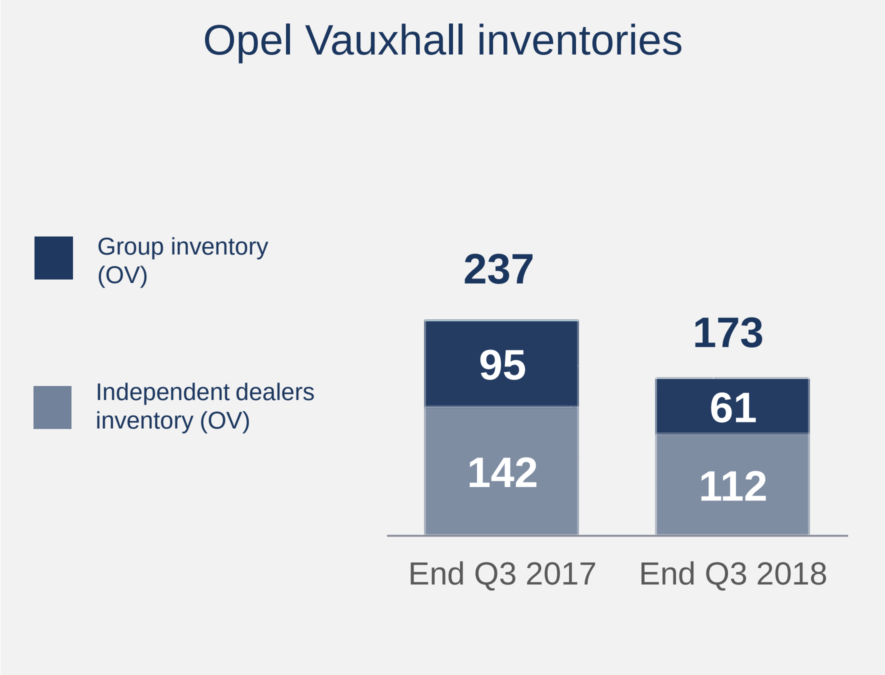


* *Assembled Vehicles, CKDs and vehicles under license*
** *Including 112 kunits sold in Q3 2017 under Peugeot License by Iran Khodro*

OV INVENTORIES TOWARDS PCD BEST PRACTICE

*In thousands of new vehicles**



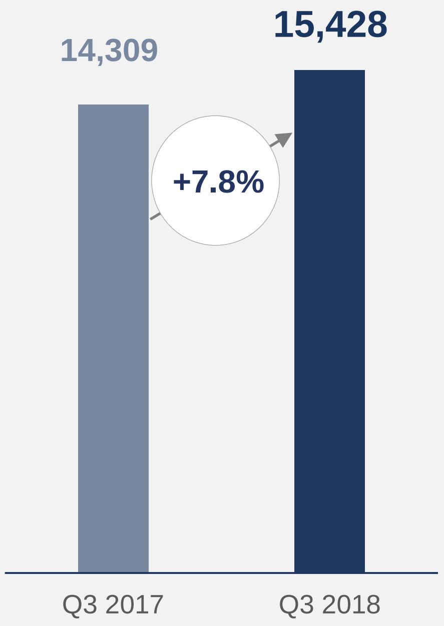


* *World figures excluding China and Iran*

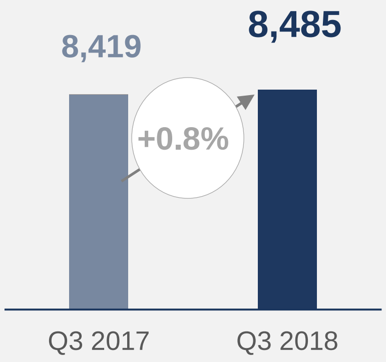
+7.8% : STEADY GROUP REVENUE GROWTH

In million Euros

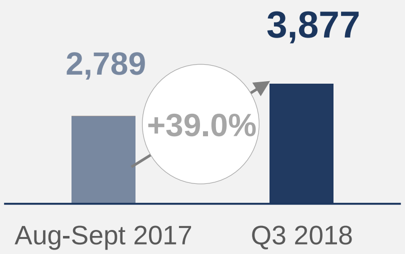
Group**



Automotive Division
Peugeot Citroën DS



Automotive Division
Opel Vauxhall



Faurecia**

* *Group revenue does not include the impact of hyperinflation in Argentina following IAS29. The estimation of this impact is in progress.*

** *IFRS15 application with 2017 restated (excluding essentially monoliths)*

Q3 PCD AUTOMOTIVE REVENUE ANALYSIS

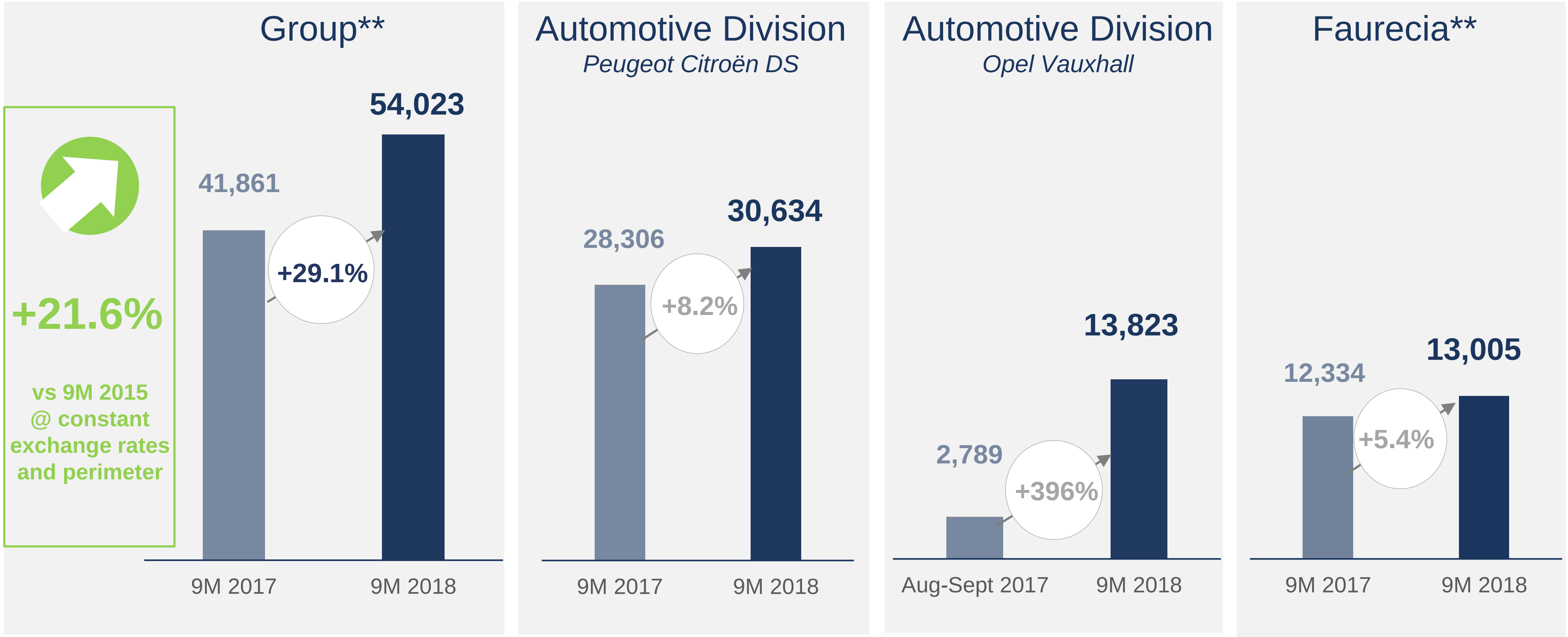
***+0.8%** : PCD AUTOMOTIVE REVENUE GROWTH*

In million Euros

* *Including sales to Opel Vauxhall*

+29.1% : SHARP GROWTH

In million Euros



* *Group revenue does not include the impact of hyperinflation in Argentina following IAS29. The estimation of this impact is in progress.*
** *IFRS15 application with 2017 restated (excluding essentially monoliths)*

MARKET AND OPERATIONAL OUTLOOK

2018 Market Outlook

EUROPE	CHINA
+2%	***+1%***

LATIN AMERICA	RUSSIA
+3%	***+10%***

Operational Outlook

PSA excl. OV

Deliver **over 4.5% Automotive Recurring Operating Margin** (1) on average **in 2016-2018**, and target over 6% by 2021

Deliver **10% Group Revenue growth by 2018** vs 2015 (2) , and target additional 15% by 2021 (2)

Opel Vauxhall

Deliver **2% Automotive Recurring Operating Margin** (1) by 2020, and **6%** by 2026.

Deliver a **positive Operational Free Cash Flow** (3) by 2020

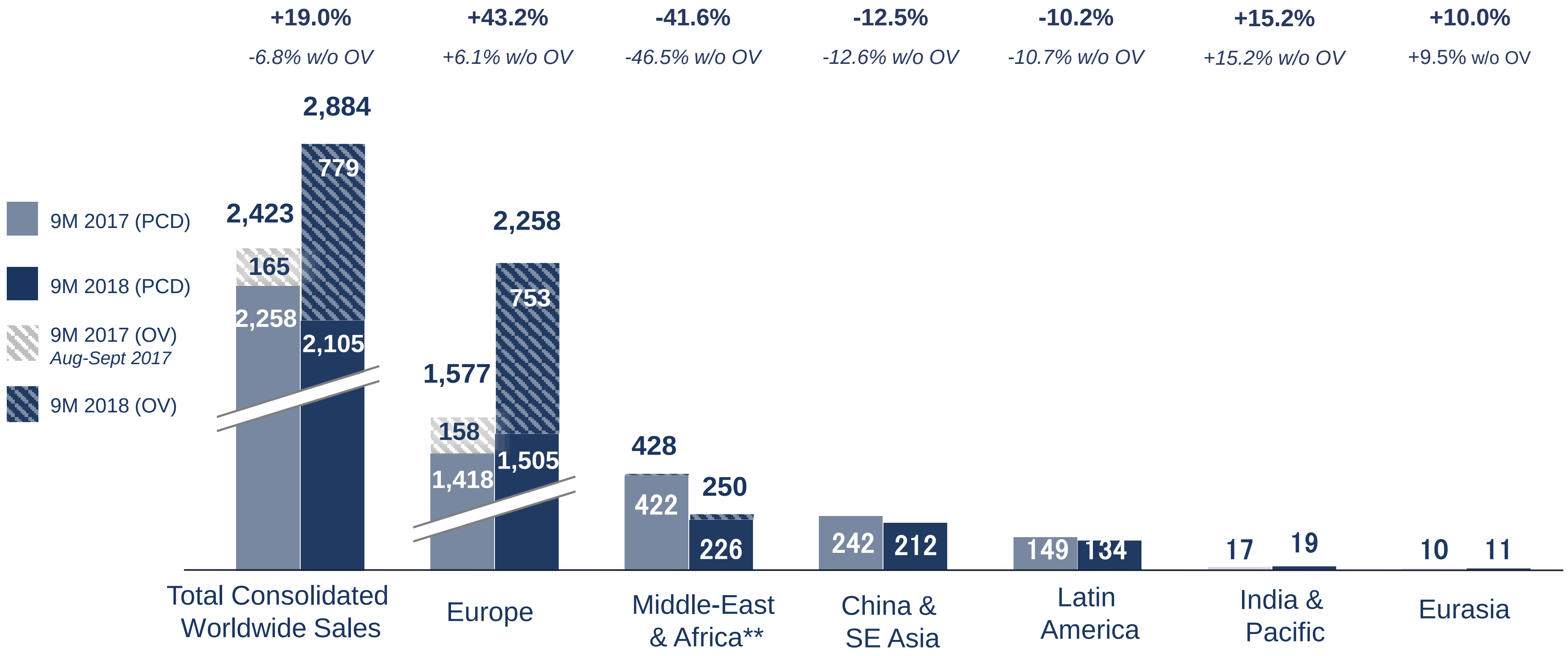
(1) Recurring Operating Income related to Revenue (2) At constant (2015) exchange rates and perimeter
(3) Defined as ROI + D&A - capex - Capitalized R&D - change in WRC

Q&A

APPENDICES

YTD (9M) CONSOLIDATED WORLDWIDE SALES*

*In thousands units**



* Assembled Vehicles, CKDs and vehicles under license

** Including 320 kunits sold in 9M 2017 and 141 kunits in 2018 under Peugeot License by Iran Khodro until end of April 2018

Q3 CONSOLIDATED WOLDWIDE SALES

*Units**		Q3 2017	Q3 2018	Change
Europe**	Peugeot	225,517	228,916	+1.5%
	Citroën	147,780	146,825	-0.6%
	DS	9,038	6,439	-28.8%
	Opel Vauxhall	158,419	202,397	+27.8%
	Total PSA	**540,754**	**584,577**	+8.1%
Middle East & Africa***	Peugeot	131,030	12,696	-90.3%
	Citroën	12,752	6,474	-49.2%
	DS	321	424	+32.1%
	Opel Vauxhall	6,415	4,297	-33.0%
	Total PSA	**150,518**	**23,891**	-84.1%
China & South East Asia	Peugeot	58,123	25,112	-56.8%
	Citroën	30,213	22,557	-25.3%
	DS	1,286	1,373	+6.8%
	Opel Vauxhall	*150*	2	-98.7%
	Total PSA	**89,772**	**49,044**	-45.4%
Latin America	Peugeot	34,991	23,448	-33.0%
	Citroën	17,050	11,658	-31.6%
	DS	381	189	-50.4%
	Opel Vauxhall	*0*	315	NA
	Total PSA	**52,422**	**35,610**	-32.1%
India-Pacific	Peugeot	4,249	4,434	+4.4%
	Citroën	1,557	1,163	-25.3%
	DS	149	209	+40.3%
	Opel Vauxhall	*0*	0	*NA*
	Total PSA	**5,955**	**5,806**	-2.5%
Eurasia	Peugeot	1,863	1,880	+0.9%
	Citroën	1,523	1,398	-8.2%
	DS	23	4	-82.6%
	Opel Vauxhall	*100*	52	*-48.0%*
	Total PSA	**3,509**	**3,334**	-5.0%

Total consolidated worldwide sales

(AV+CKD)

	Q3 2017	Q3 2018	Change
Peugeot	455,773	296,486	-34.9%
Citroën	210,875	190,075	-9.9%
DS	11,198	8,638	-22.9%
Opel Vauxhall	165,084	207,063	*+25.4%*
Total PSA	**842,930**	**702,262**	**-16.7%**

- *Assembled Vehicles, CKDs and vehicles under license. Including sales of OV since August 1st 2017*

** *Europe = EU + EFTA + Albania + Croatia + Kosovo + Macedonia + Serbia*

*** *o/w 112 kunits sold under Peugeot license in Q3 2017*

YTD CONSOLIDATED WOLDWIDE SALES

*Units**		9M 2017	9M 2018	Change
Europe**	Peugeot	825,363	879,020	+6.5%
	Citroën	561,375	591,120	+5.3%
	DS	31,687	34,765	+9.7%
	Opel Vauxhall	*158,419*	753,353	+375.5%
	Total PSA	**1,576,844**	**2,258,258**	+43.2%
Middle East & Africa***	Peugeot	379,428	198,387	-47.7%
	Citroën	41,413	26,437	-36.2%
	DS	1,193	1,017	-14.8%
	Opel Vauxhall	*6,415*	24,183	+277.0%
	Total PSA	**428,449**	**250,024**	-41.6%
China & South East Asia	Peugeot	161,284	116,189	-28.0%
	Citroën	76,275	91,890	+20.5%
	DS	4,443	3,422	-23.0%
	Opel Vauxhall	*150*	489	+226.0%
	Total PSA	**242,152**	**211,990**	-12.5%
Latin America	Peugeot	97,433	87,834	-9.9%
	Citroën	50,302	44,434	-11.7%
	DS	1,044	663	-36.5%
	Opel Vauxhall	0	712	*NA*
	Total PSA	**148,779**	**133,643**	-10.2%
India-Pacific	Peugeot	11,881	14,440	+21.5%
	Citroën	4,108	4,215	+2.6%
	DS	631	492	-22.0%
	Opel Vauxhall	0	0	*NA*
	Total PSA	**16,620**	**19,147**	+15.2%
Eurasia	Peugeot	5,691	6,292	+10.6%
	Citroën	4,163	4,540	+9.1%
	DS	66	33	-50.0%
	Opel Vauxhall	100	158	+58.0%
	Total PSA	**10,020**	**11,023**	+10.0%

Total consolidated worldwide sales

(AV+CKD)

	9M 2017	9M 2018	Change
Peugeot	1,481,080	1,302,162	-12.1%
Citroën	737,636	762,636	+3.4%
DS	39,064	40,392	+3.4%
Opel Vauxhall	165,084	778,895	+371.8%
Total PSA	**2,422,864**	**2,884,085**	**+19.0%**

* *Assembled Vehicles, CKDs and vehicles under license. Including sales of OV since August 1st 2017*
** *Europe = EU + EFTA + Albania + Croatia + Kosovo + Macedonia + Serbia*
*** *o/w 320 kunits sold in 9M 2017 and 141 kunits in 2018 under Peugeot License by Iran Khodro until end of April 2018*

GROUP REVENUE BY DIVISION

In million euros	Q3 2017	**Q3 2018**	***Change***
Automotive PCD	8,419	**8,485**	*+66*
Automotive OV *	2,789	**3,877**	*+1,088*
Faurecia **	3,789	**4,014**	*+225*
Other businesses and eliminations	(688)	**(948)**	*-260*
Group Revenue	14,309	**15,428**	***+1,119***

In million euros	9M 2017	**9M 2018**	***Change***
Automotive PCD	28,306	**30,634**	***+2,328***
Automotive OV *	2,789	**13,823**	*+11,034*
Faurecia **	12,334	**13,005**	*+671*
Other businesses and eliminations	(1,568)	**(3,439)**	*-1,871*
Group Revenue	41,861	**54,023**	***+12,162***

** OV revenue in 2017 considered since closing date (1st August 2017)*
*** IFRS15 application with 2017 restated (excluding essentially monoliths)*

YTD PCD AUTOMOTIVE REVENUE ANALYSIS

In million Euros

* *Including sales to Opel Vauxhall*