

# 2020 Q1 REVENUE

21 April 2020

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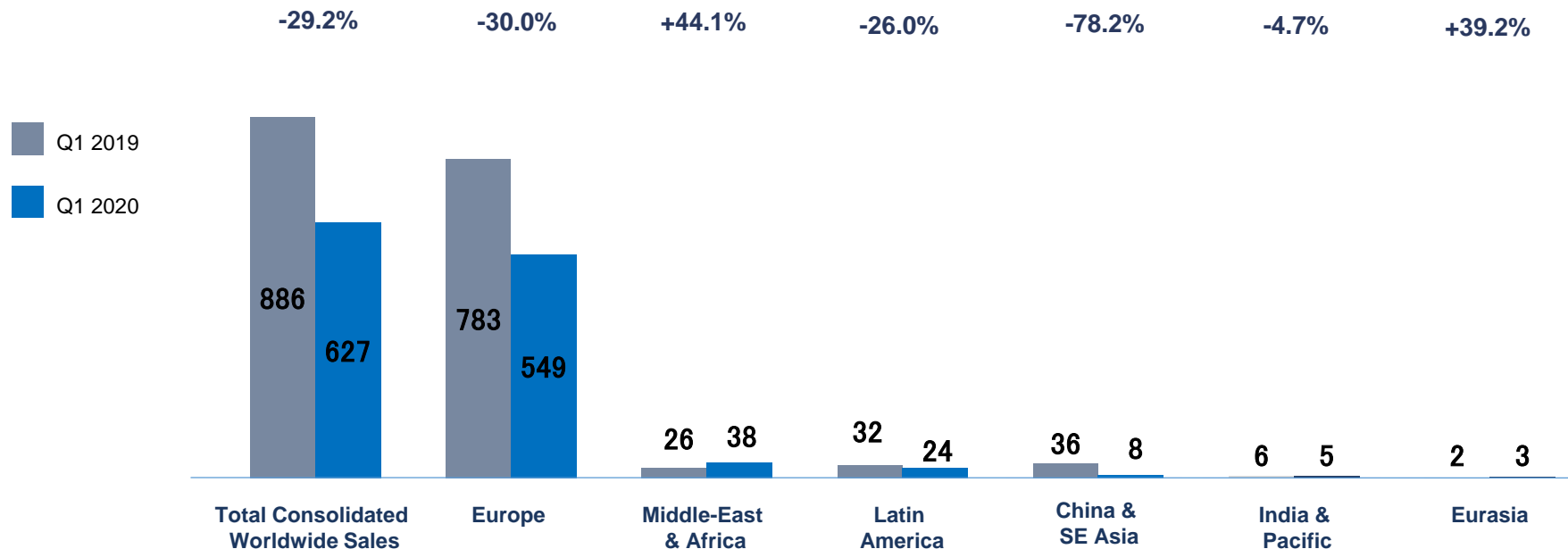
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The Company does not undertake to provide updates of these statements.

More comprehensive information about Groupe PSA may be obtained on the Group website ([www.groupe-psa.com](http://www.groupe-psa.com)), under Regulated Information.

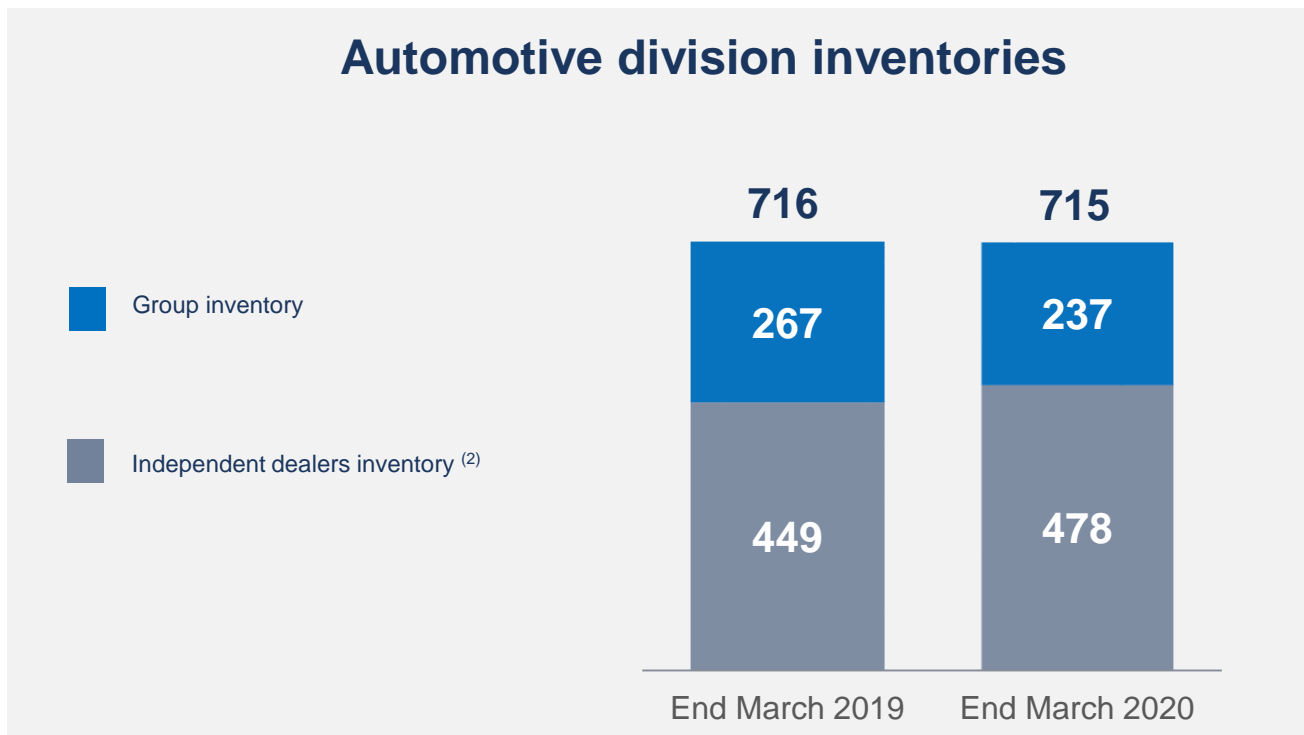
# MONITORING COVID-19 CRISIS

*In thousands units\**



\* Assembled Vehicles, CKDs and vehicles under license

In thousands of new vehicles <sup>(1)</sup>



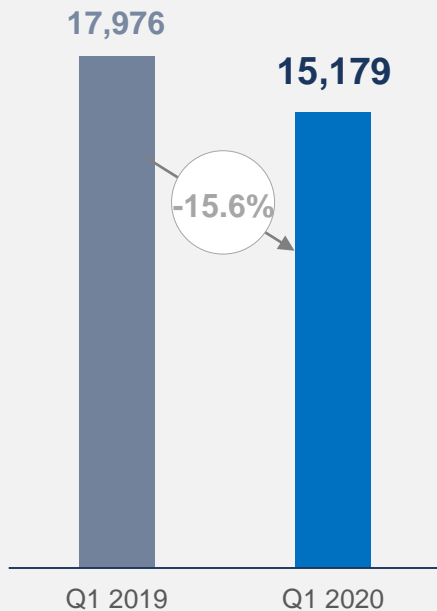
(1) World figures excluding JV (China and Iran)

(2) Including Peugeot importers inventory outside Europe

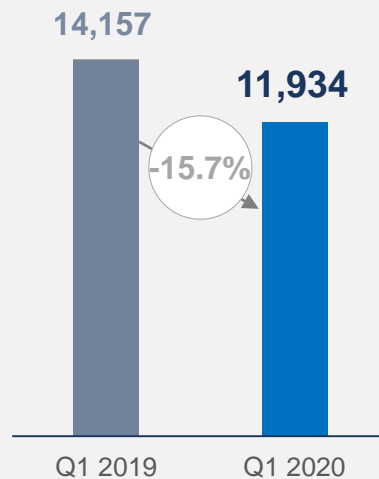
# -15.6% : GROUP REVENUE

*In million Euros*

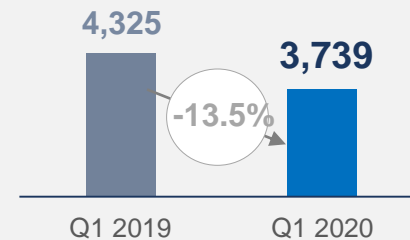
## Group



## Automotive division

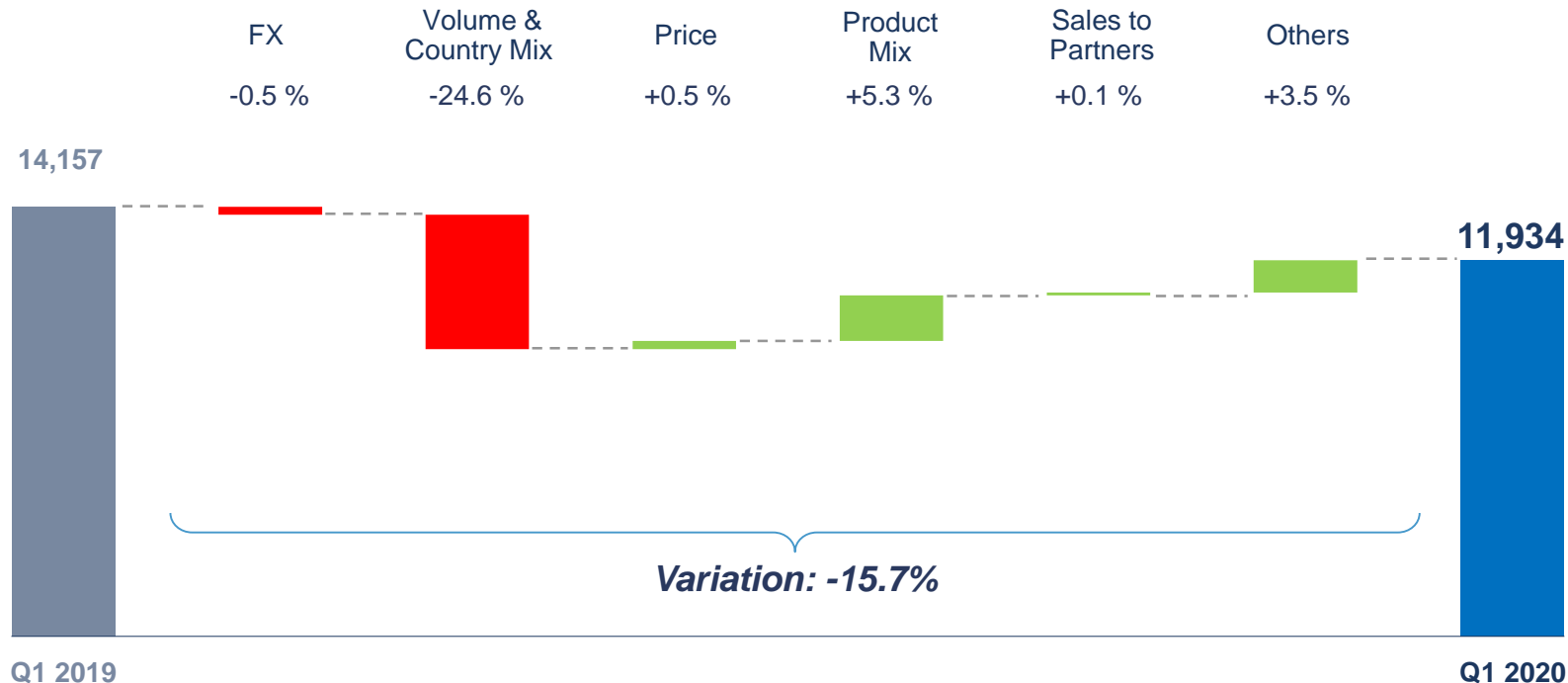


## Faurecia



# SHARP VOLUME DROP BUT STRONG PRODUCT MIX

*In million Euros*



## 2020 Market Outlook <sup>(1)</sup>

EUROPE

**-25%**

CHINA

**-10%**

LATIN AMERICA

**-25%**

RUSSIA

**-20%**

## Operational Outlook

Deliver **over 4.5% Automotive Adjusted Operating Margin** <sup>(2)</sup> on average in 2019-2021

(1) Market forecasts based on internal sources (PC+LCV) ; for China, passenger cars only and excluding imports ; Latin America = Argentina + Brazil + Chile + Mexico

(2) Automotive division Adjusted Operating Income related to Revenue

# ***APPENDICES***





# Q1 CONSOLIDATED WORLDWIDE SALES

Units*		Q1 2019	Q1 2020	Change
Europe**	Peugeot	290,651	216,090	- 25,7%
	Citroën	203,904	146,288	- 28,3%
	DS	9,347	10,915	+ 16,8%
	Opel Vauxhall	279,550	175,338	- 37,3%
	<b>Total PSA</b>	<b>783,452</b>	<b>548,631</b>	<b>- 30,0%</b>
Middle East & Africa	Peugeot	15,591	17,448	+ 11,9%
	Citroën	5,740	10,934	+ 90,5%
	DS	194	380	+ 95,9%
	Opel Vauxhall	4,923	9,341	+ 89,7%
	<b>Total PSA</b>	<b>26,448</b>	<b>38,103</b>	<b>+ 44,1%</b>
China & South East Asia	Peugeot	20,369	5,154	- 74,7%
	Citroën	14,762	2,586	- 82,5%
	DS	626	65	- 89,6%
	Opel Vauxhall	141	33	- 76,6%
	<b>Total PSA</b>	<b>35,898</b>	<b>7,838</b>	<b>- 78,2%</b>
Latin America	Peugeot	18,674	14,878	- 20,3%
	Citroën	13,115	8,586	- 34,5%
	DS	197	91	- 53,8%
	Opel Vauxhall	214	282	+ 31,8%
	<b>Total PSA</b>	<b>32,200</b>	<b>23,837</b>	<b>- 26,0%</b>
India-Pacific	Peugeot	4,007	3,687	- 8,0%
	Citroën	1,261	1,367	+ 8,4%
	DS	327	278	- 15,0%
	<b>Total PSA</b>	<b>5,595</b>	<b>5,332</b>	<b>- 4,7%</b>
	Eurasia	Peugeot	1,447	1,689
Citroën		861	1,363	+ 58,3%
DS		3	20	+ 566,7%
Opel Vauxhall		47	211	+ 348,9%
<b>Total PSA</b>		<b>2,358</b>	<b>3,283</b>	<b>+ 39,2%</b>

## Total consolidated worldwide sales (AV+CKD)

	Q1 2019	Q1 2020	Change
Peugeot	350,739	258,946	- 26,2%
Citroën	239,643	171,124	- 28,6%
DS	10,694	11,749	+ 9,9%
Opel Vauxhall	284,875	185,205	- 35,0%
<b>Total PSA</b>	<b>885,951</b>	<b>627,024</b>	<b>- 29,2%</b>

\* Assembled Vehicles, CKDs and vehicles under license.

\*\* Europe = EU + EFTA + Albania + Croatia + Kosovo + Macedonia + Serbia

# GROUP REVENUE BY DIVISION

<i>In million euros</i>	Q1 2019	Q1 2020	<i>Change</i>
Automotive division	14,157	<b>11,934</b>	(2,223)
Faurecia	4,325	<b>3,739</b>	(586)
Other businesses and eliminations	(506)	<b>(494)</b>	12
<b>Group Revenue</b>	17,976	<b>15,179</b>	(2,797)