

2020 Q1 REVENUE

21 April 2020

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Chief Financial Officer



This presentation does not constitute an offer to sell, or a solicitation of an offer to buy, PEUGEOT SA (“Company”) shares.

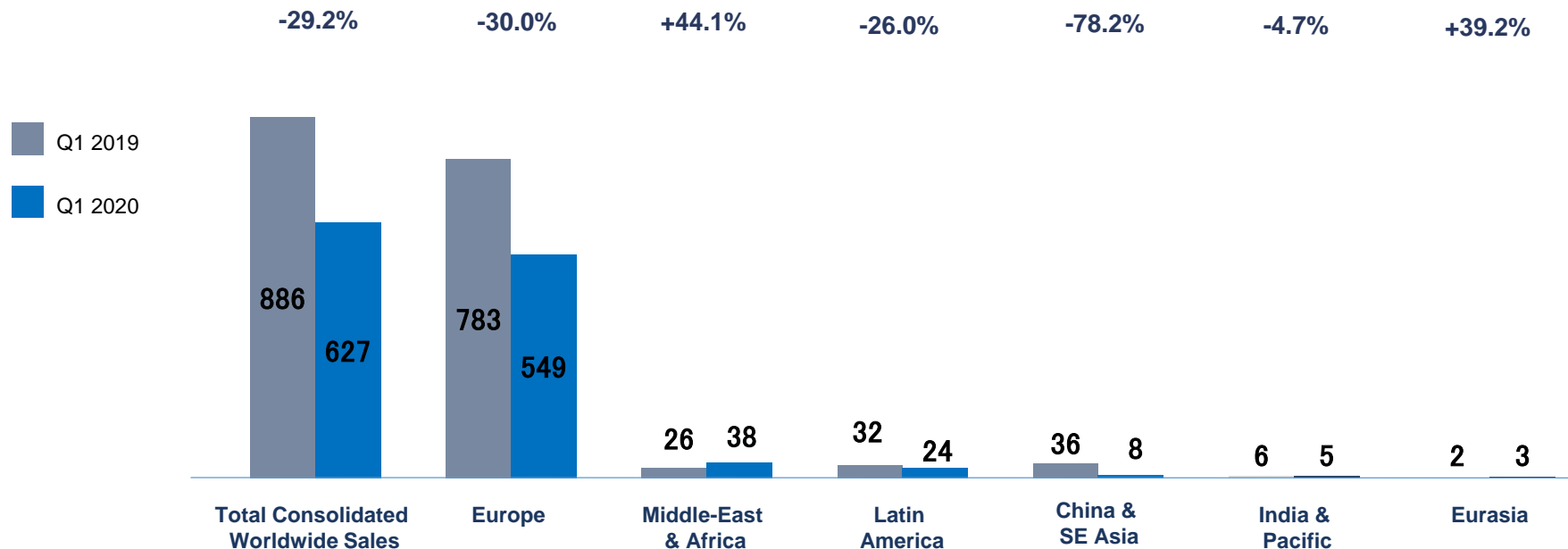
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The Company does not undertake to provide updates of these statements.

More comprehensive information about Groupe PSA may be obtained on the Group website (www.groupe-psa.com), under Regulated Information.

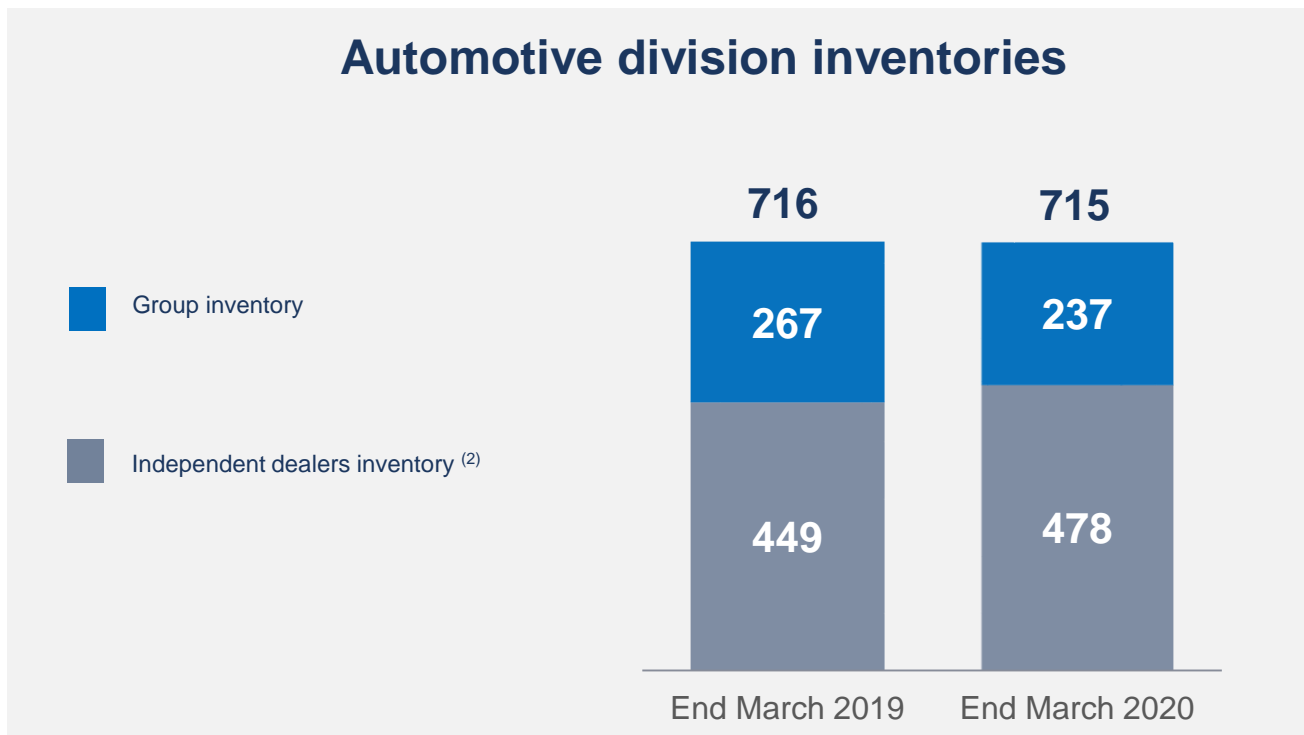
MONITORING COVID-19 CRISIS

In thousands units*



* Assembled Vehicles, CKDs and vehicles under license

In thousands of new vehicles ⁽¹⁾



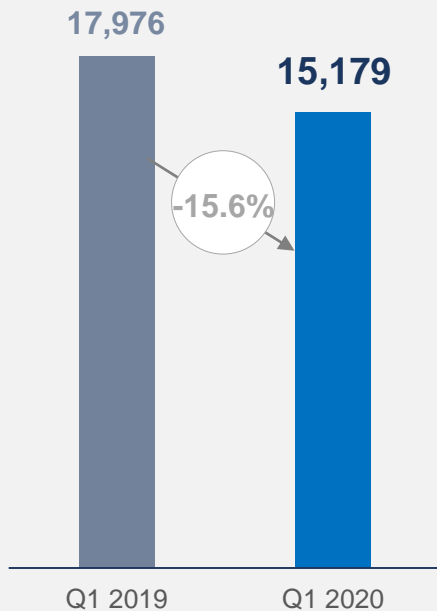
(1) World figures excluding JV (China and Iran)

(2) Including Peugeot importers inventory outside Europe

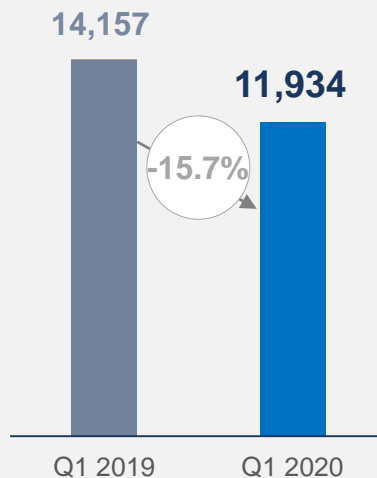
-15.6% : GROUP REVENUE

In million Euros

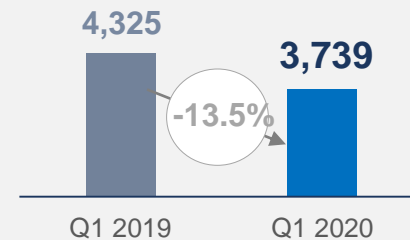
Group



Automotive division



Faurecia



SHARP VOLUME DROP BUT STRONG PRODUCT MIX

In million Euros



2020 Market Outlook ⁽¹⁾

EUROPE

-25%

CHINA

-10%

LATIN AMERICA

-25%

RUSSIA

-20%

Operational Outlook

Deliver **over 4.5% Automotive Adjusted Operating Margin** ⁽²⁾ on average in 2019-2021

(1) Market forecasts based on internal sources (PC+LCV) ; for China, passenger cars only and excluding imports ; Latin America = Argentina + Brazil + Chile + Mexico

(2) Automotive division Adjusted Operating Income related to Revenue

APPENDICES



Q1 CONSOLIDATED WORLDWIDE SALES

Units*		Q1 2019	Q1 2020	Change
Europe**	Peugeot	290,651	216,090	- 25,7%
	Citroën	203,904	146,288	- 28,3%
	DS	9,347	10,915	+ 16,8%
	Opel Vauxhall	279,550	175,338	- 37,3%
	Total PSA	783,452	548,631	- 30,0%
Middle East & Africa	Peugeot	15,591	17,448	+ 11,9%
	Citroën	5,740	10,934	+ 90,5%
	DS	194	380	+ 95,9%
	Opel Vauxhall	4,923	9,341	+ 89,7%
	Total PSA	26,448	38,103	+ 44,1%
China & South East Asia	Peugeot	20,369	5,154	- 74,7%
	Citroën	14,762	2,586	- 82,5%
	DS	626	65	- 89,6%
	Opel Vauxhall	141	33	- 76,6%
	Total PSA	35,898	7,838	- 78,2%
Latin America	Peugeot	18,674	14,878	- 20,3%
	Citroën	13,115	8,586	- 34,5%
	DS	197	91	- 53,8%
	Opel Vauxhall	214	282	+ 31,8%
	Total PSA	32,200	23,837	- 26,0%
India-Pacific	Peugeot	4,007	3,687	- 8,0%
	Citroën	1,261	1,367	+ 8,4%
	DS	327	278	- 15,0%
	Total PSA	5,595	5,332	- 4,7%
	Eurasia	Peugeot	1,447	1,689
Citroën		861	1,363	+ 58,3%
DS		3	20	+ 566,7%
Opel Vauxhall		47	211	+ 348,9%
Total PSA		2,358	3,283	+ 39,2%

Total consolidated worldwide sales (AV+CKD)

	Q1 2019	Q1 2020	Change
Peugeot	350,739	258,946	- 26,2%
Citroën	239,643	171,124	- 28,6%
DS	10,694	11,749	+ 9,9%
Opel Vauxhall	284,875	185,205	- 35,0%
Total PSA	885,951	627,024	- 29,2%

* Assembled Vehicles, CKDs and vehicles under license.

** Europe = EU + EFTA + Albania + Croatia + Kosovo + Macedonia + Serbia

GROUP REVENUE BY DIVISION

<i>In million euros</i>	Q1 2019	Q1 2020	<i>Change</i>
Automotive division	14,157	11,934	(2,223)
Faurecia	4,325	3,739	(586)
Other businesses and eliminations	(506)	(494)	12
Group Revenue	17,976	15,179	(2,797)