PSA PEUGEOT CITROËN

Q3 2014 Revenues

October, 22nd

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The Company does not undertake to provide updates of these statements.

More comprehensive information about PSA PEUGEOT CITROËN may be obtained on group website (www.psa-peugeot-citroen.com), under Regulated Information.

PSA PEUGEOT CITROËN

Back in the Race

Q3 2014 Highlights

Jean-Baptiste de Chatillon
CFO and Member of the Managing Board

Highlights

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- “Back in the Race” action plans well on track
- Growth in Europe and China and economic slowdown in other regions
- Success of recent launches and young range of products
- Volatility of exchange rates

Automotive: worldwide unit sales* in Q3 2014

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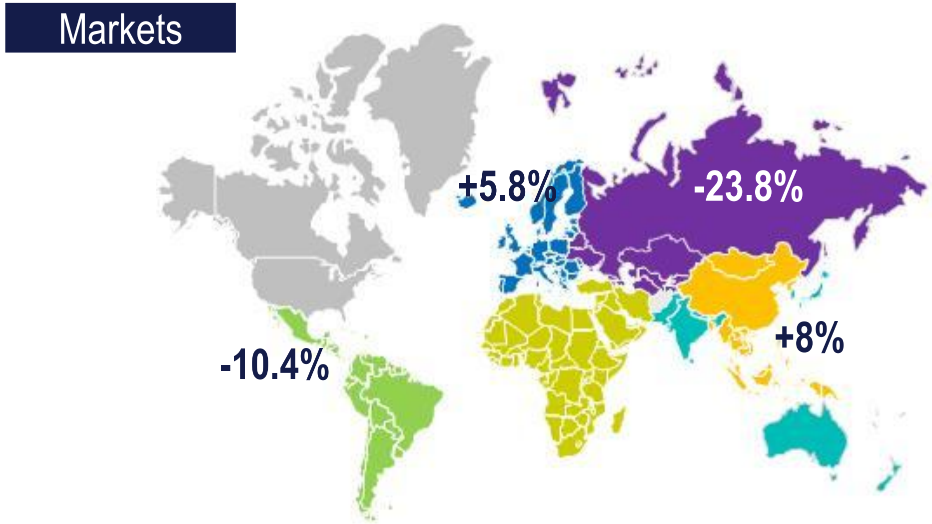
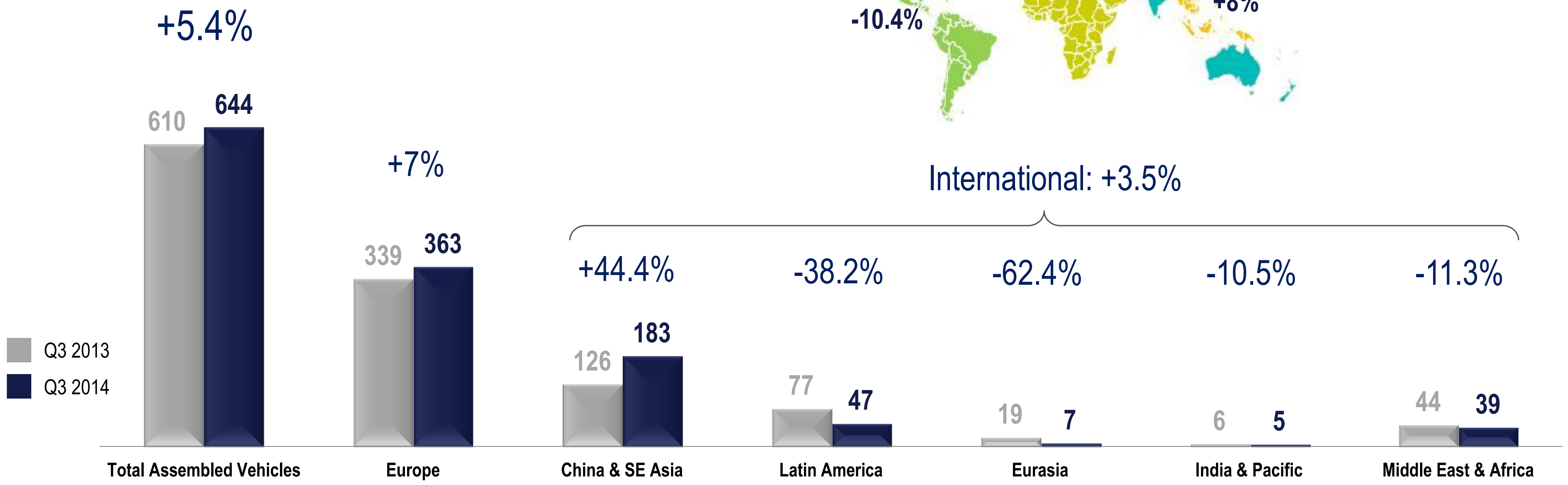


Worldwide unit sales*

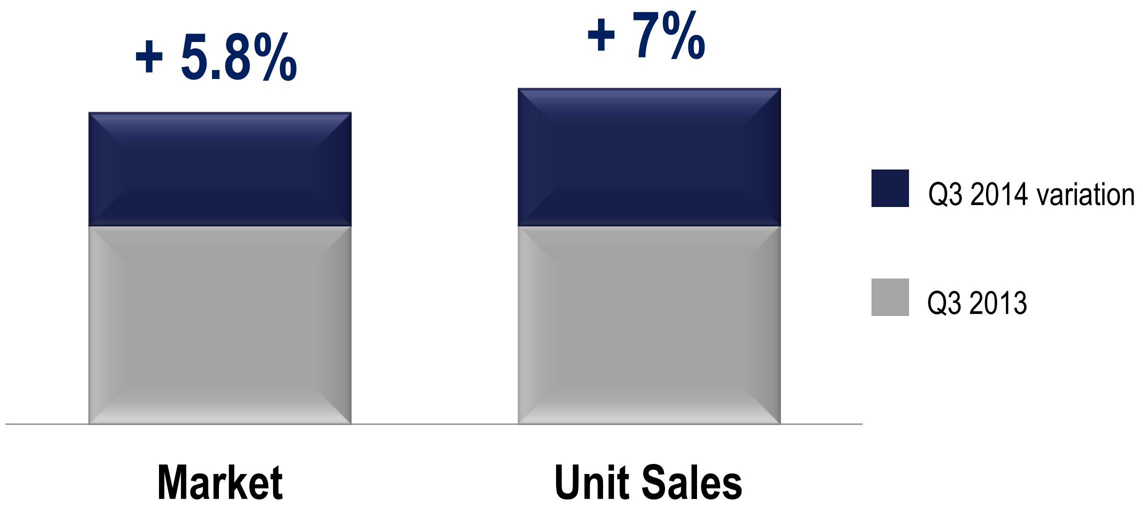
In thousands of units

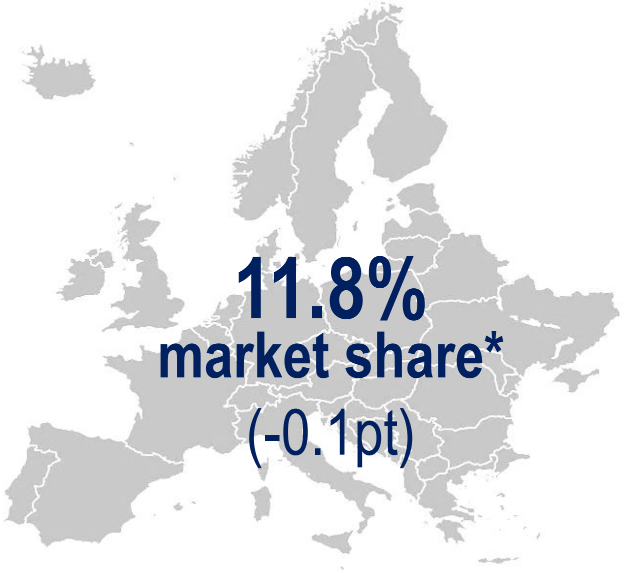


** Assembled vehicles, excluding CKD's*

BACK IN THE RACE

Europe: Unit sales up 7% on a market up 5.8%





Peugeot 308

#1 of C segment in France

Citroën C4 Cactus

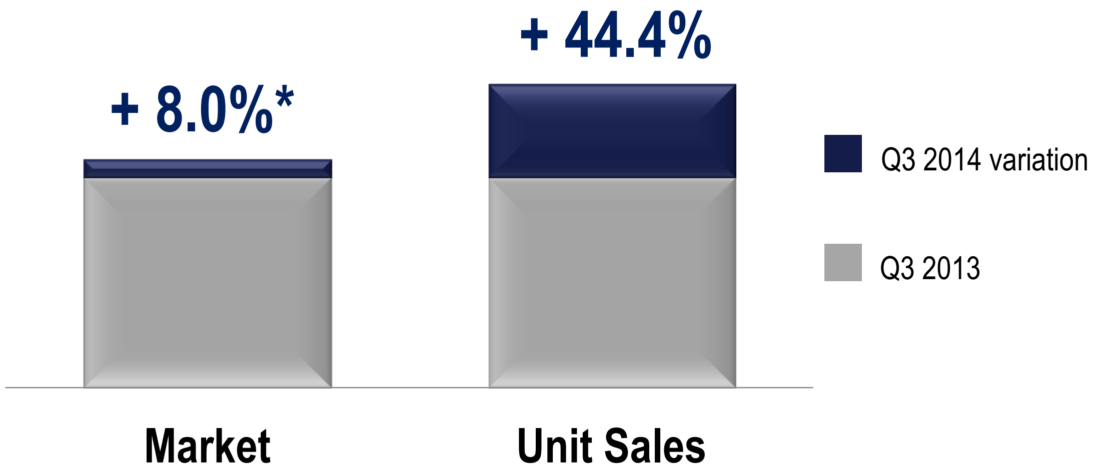
Launched end of June
22,000 units since launch

Citroën Berlingo

LCV: European Leader

* YTD September 2014

China & SE Asia:
*Unit sales strongly up 44.4 % on a market up 8%**



4.4%
market share**
in China
(+0.7 pt)

Peugeot 2008

> 27,000 units sold since Launch (April)

Citroën C-Elysée

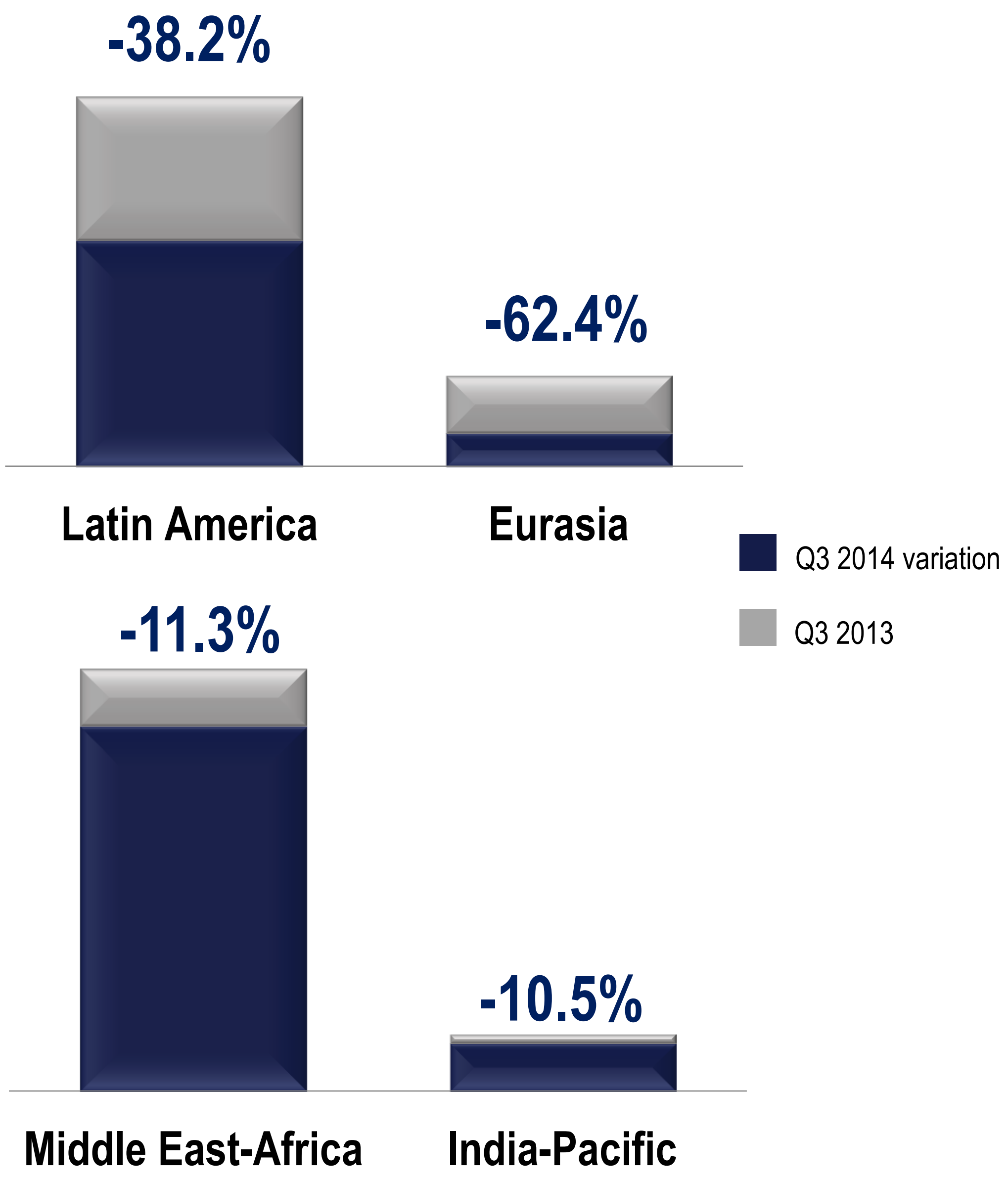
Dongfeng Citroën best seller
> 71,000 units sold in 9 months

DS 6

Launched in September

* Chinese Market
** YTD September 2014

Other regions: Unit sales down



- Breakeven target confirmed in 2017
- Strong growth potential

Inventories *down 15k vehicles vs Sept. 2013*

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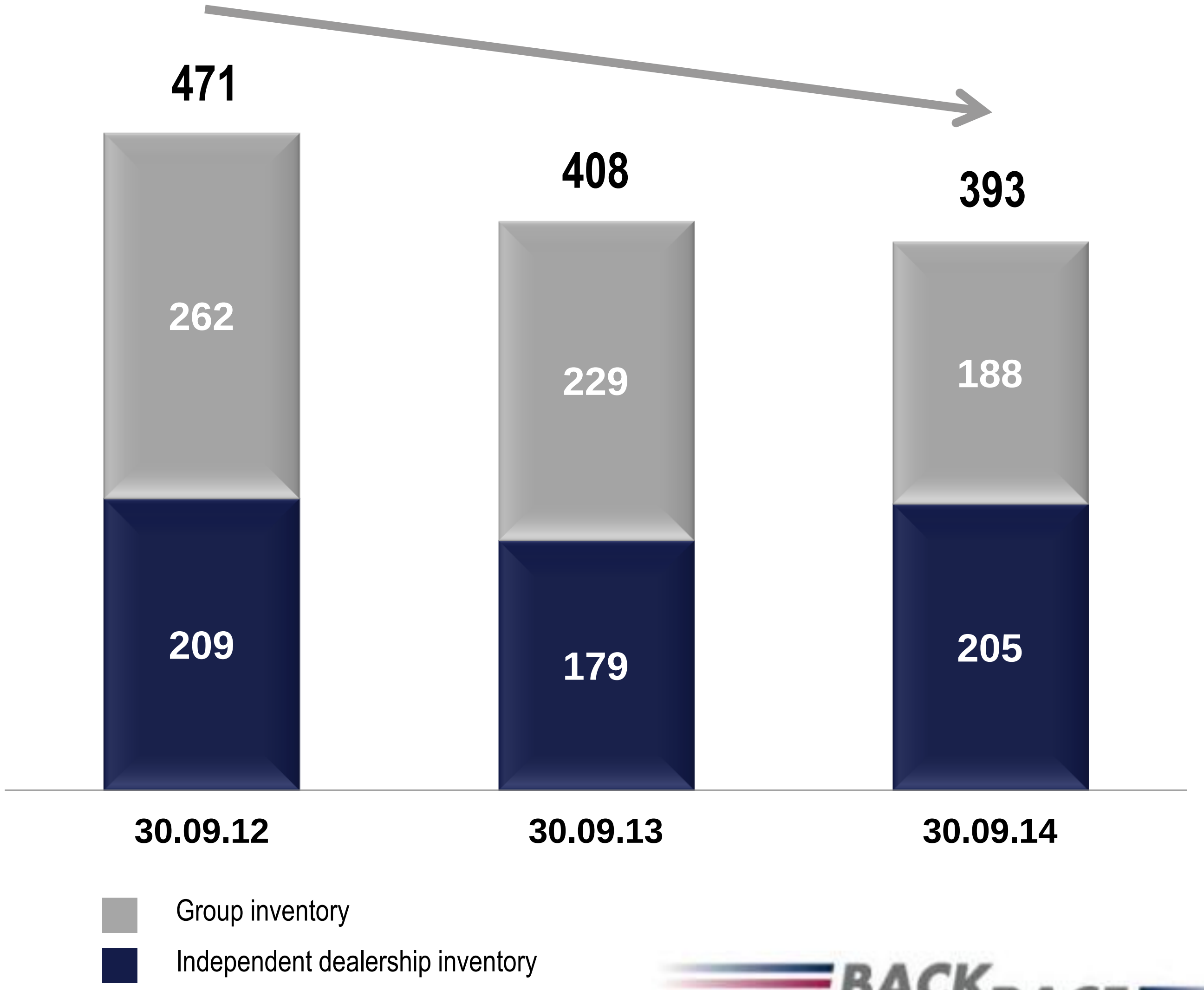
*In thousands of new vehicles**



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** World figures, based on forward 3 months delivery expectations, excluding China*

Fixed costs and competitiveness

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Utilization rate 83%*
+11 pts in 2014**

Improving product costs
>600€*** 2012- 2014

Wage cost
<14.5% of revenues in 2014

- The New Social Contract supports our competitiveness
- -500€ reduction in total product costs 2015-2018 (including €6 regulation impact)***
- Acceleration of plans launched in H1 to reduce fixed costs in Latin America and Russia

** YTD 2014 period, in Europe*
*** Versus 2013 FY*
**** Per vehicle*

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Attractive products and technologies

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New Peugeot 308 SW

Citroën C4 Cactus

New Peugeot 508

DS 6

BACK IN THE RACE

Attractive products and technologies

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Peugeot 108

New Citroën C1

DS 3

C4 Picasso

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Leader in CO_2 emissions in Europe

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111.4g/km
CO_2 emission

Hybridization

Hybrid 4 Diesel
Stop & Start

NEW Range of €6 Engines

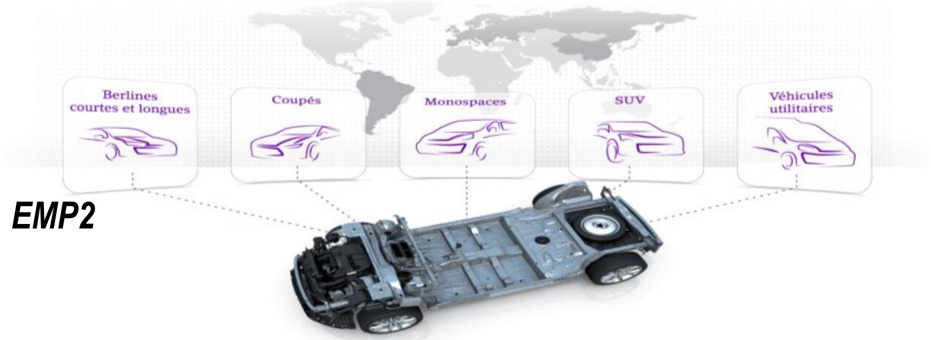
EAT6

3 cyl. EB Pure Tech

Euro 6 BlueHDi

Modular platform
in Europe
and in China

EMP2



BACK IN THE RACE

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Q3 Financial revenues

Jean-Baptiste de Chatillon
CFO and Member of the Managing Board

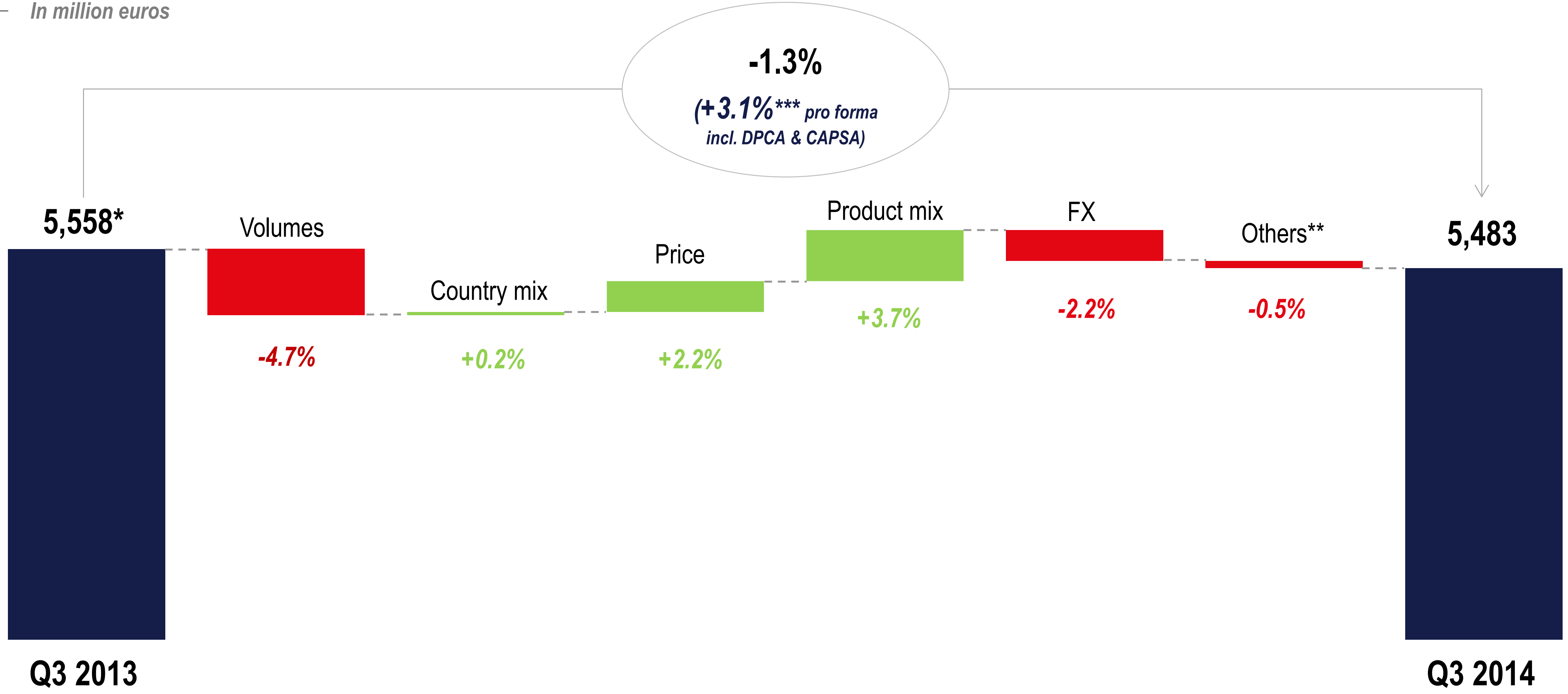
Group Revenues

In million euros	Q3 2013*	Q3 2014	Change
Automotive	**8,037**	**7,971**	-0.8%
o/w Automotive new car revenues	***5,558***	***5,483***	*-1.3%*
*DPCA & CAPSA Revenues***	*811*	*1,123*	*+38.4%*
Pro forma Automotive Revenues incl. DPCA & CAPSA*	***8,849***	***9,094***	***+2.7%***
Faurecia	**4,117**	**4,386**	+6.5%
Banque PSA Finance	**447**	**438**	-2.0%
Other businesses and eliminations	**(493)**	**(499)**	-1.2%
PSA Peugeot Citroën	**12,108**	**12,296**	**+1.6%**

** Restated according to IFRS 10, IFRS 11*
*** 50% of DPCA & CAPSA revenues*

Automotive: new car revenue analysis

In million euros



* IFRS11: 2013 restated on Group revenues and on Automotive division revenues in Appendix
** CKD, accounting treatment of buy back commitment, short term rental
*** Contribution of 50% of DPCA and CAPSA new car revenues – see Appendix

Banque PSA Finance

In million euros	Q3 2013	Q3 2014	Change
Revenues	**447**	**438**	**-2.0%**
Total outstanding loans	**21.4bn**	**21.2bn**	**-0.2bn**
Number of new contracts (lease and financing)	**174,000**	**167,058**	**-6,942**

Faurecia

In million euros	Q3 2013	Q3 2014	Change
Automotive Seating	1,095	1,164	+6.3%
Interior Systems	856	949	+10.9%
Emissions Control Technologies Systems	806	824	+2.2%
Automotive Exteriors	373	399	+7.0%
Total product revenues	3,130	3,336	+6.6%
Monolith revenues	674	752	+11.6%
Development, Tooling & Prototype revenues	313	298	-4.8%
Total revenues	4,117	4,386	+6.5%

Outlook

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2014 market assumptions*: Europe: +4% to 5%, China: +10%, Latin America: -10%, Russia: -15%

Positive Group operational free cash flow** by 2016 at the latest

€2bn cumulated Group operational free cash flow over 2016-2018

Reach 2% operating margin*** in 2018 for the automotive business, targeting 5% within the timing of the next mid-term plan 2019-2023

** Vs 2014 market assumptions at 3% in Europe, -7% in Latin America and -10% in Russia estimated according to H1 2014*
*** Free cash flow without restructuring and exceptional*
**** ROI relating to revenues*

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Q&A

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Appendices

Worldwide unit sales

*units**		Q3 2013	Q3 2014	Change
Europe**	Peugeot	178,857	197,858	+10.6%
	Citroën	137,904	145,846	+5.8%
	DS	22,221	18,903	-14.9%
	Total PSA	**338,982**	**362,607**	**+7.0%**
China & South East Asia	Peugeot	63,986	99,200	+55.0%
	Citroën	61,679	78,415	+27.1%
	DS	0,747	4,945	++
	Total PSA	**126,412**	**182,560**	**+44.4%**
Latin America	Peugeot	48,457	28,899	-40.4%
	Citroën	27,494	18,349	-33.3%
	DS	0,653	0,117	-82.1%
	Total PSA	**76,604**	**47,365**	**-38.2%**
Eurasia	Peugeot	10,290	3,704	-64.0%
	Citroën	8,128	3,244	-60.1%
	DS	0,436	0,138	-68.3%
	Total PSA	**18,854**	**7,086**	**-62.4%**
India-Pacific	Peugeot	4,119	3,905	-5.2%
	Citroën	0,776	0,802	+3.4%
	DS	0,675	0,278	-58.8%
	Total PSA	**5,570**	**4,985**	**-10.5%**
Middle East - Africa	Peugeot	29,037	25,357	-12.7%
	Citroën	14,375	13,132	-8.6%
	DS	0,544	0,506	-7.0%
	Total PSA	**43,956**	**38,995**	**-11.3%**
Total Assembled vehicles	Peugeot	334,746	358,923	+7.2%
	Citroën	250,356	259,788	+3.8%
	DS	25,276	24,887	-1.5%
	Total PSA	**610,378**	**643,598**	**+5.4%**

** Assembled vehicles, CKD units*

*** Europe = EU + EFTA + Albania + Bosnia + Croatia + Kosovo + Macedonia + Montenegro + Serbia*

Reconciliation table – Revenues Impacts of IFRS 10 &11

In million euros	Q3 2013	IFRS10&11 impact	Q3 2013 Incl. IFRS10&11
Group revenues	12,107	1	12,108
Automotive revenues	8,030	7	8,037
New vehicles revenues	5,518	40	5,558

Automotive – new car revenues

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In million euros	Q3 2013	Q3 2014	Change
Automotive*	8,037	7,971	-0.8%
*o/w Automotive New car revenues**	*5,558*	*5,483*	*-1.3%*
DPCA & CAPSA Automotive revenues**	811	1,123	+38.4%
*o/w DPCA & CAPSA Automotive New car revenues***	*703*	*975*	*+38.6%*
Proforma Automotive new car revenues incl. DPCA & CAPSA**	**6,261**	**6,458**	**+3.1%**

** Restated according to IFRS 10, IFRS 11*
*** Contribution of 50% of DPCA and CAPSA revenues*

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